

**NOTICE FOR "LIDO LEARNING" POOL CAMPUS DRIVE FOR ANY GRADUATES-2020
BATCH ON 22nd JANUARY, 2020.**

We are pleased to inform you that we have arranged "LIDO Learning" pool campus drive which will be held on 22nd January, 2020 at BBIT Campus.

Details are given below :-

Name of the company	: LIDO Learning
Venue	: Budge Budge Institute of Technology (BBIT), Nischintapur, Budge Budge, Kolkata 700137
Campus Date	: 22 nd January, 2020, 9 A.M
Salary	: 3.6 LPA (Fixed) + 2 Variable - During Internship 7 LPA(Fixed)+ 3 Variable- Post Internship
Job Location	: Pan India

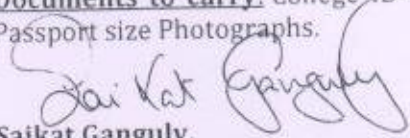
Skillset:

- Interest in consultative sales and business development.
- Tones of energy, initiative, and passion for startup life.
- Good verbal and written communication skills.
- Strong sense of personal leadership and ability to function independently.
- You must be articulate, organized, detail-oriented, and tech-savvy.

Responsibilities:

- Identify and develop strategic relationships with potential customers
- Assist in the development of a strong pipeline of new customers through direct or indirect customer contact and prospecting
- Ongoing monitoring and analysis of pipeline to review performance & optimize accordingly to ensure objectives are met
- Maintaining strong follow-ups and regular feedback calls
- Update and create tailored client proposals

Documents to carry: College ID Card, Govt Id Proof, Updated resumes, Photocopy of All Testimonials, Passport size Photographs.


Saikat Ganguly.

Training and Placement.

To: 1) Batch coordinator-(BTech -CSE/ECE/E&EE/CE)/BCA/BBA/MBA/BHM - Please inform all eligible students to attend.

Copy To: 1) Chairman; 2) Joint Chairperson; 3) Vice Chairperson; 4) Registrar; 5) Principal, PCMT
6) TIC-BA/CA 7) TIC-BHM/B.OPTO 8) Systems Dept.